



# Course Specification

— (Bachelor)

**Course Title:** FINANCIAL DECISIONS

**Course Code:** Fin 423

**Program:** B.Sc. in Finance

**Department:** Economic and Finance

**College:** College of Business Administration

**Institution:** University of Ha'il

**Version:** 2023

**Last Revision Date:** 5-10-2023

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## A. General information about the course:

### 1. Course Identification

**1. Credit hours: (03)**

**2. Course type**

A. ☐ University ☐ College ☒ Department ☐ Track ☐ Others  
B. ☒ Required ☐ Elective

**3. Level/year at which this course is offered: ( 4<sup>th</sup> level, 2<sup>nd</sup> year)**

**4. Course General Description:**

This Course aims to help students understand the different types of financial decisions that involve: (1) determining the proper amount of funds to employ in a firm; (2) selecting projects and capital expenditure analysis; (3) raising funds on the most favorable terms possible; and (4) managing working capital such as inventory and accounts receivable. They will be able to distinguish the specificities of short and intermediate decisions made by firms.

**5. Pre-requirements for this course (if any):**

**FIN 211**

**6. Co-requirements for this course (if any):**

**None**

**7. Course Main Objective(s):**

This course provides the students with the theories and applications of financial decision-making. The course covers topics about short-term Financial Planning, Working Capital Management. It covers particularly in detail the Management of Cash and Marketable Securities, Management of Accounts Receivable and Inventories. The students will also learn about the Lease and intermediate-term financing and the Management of Net working capital by Multinational Companies. The focus of the course will be essentially on short and intermediate terms Financial Decisions.

## 2. Teaching mode (mark all that apply)

No	Mode of Instruction	Contact Hours	Percentage
1	Traditional classroom	45	100%
2	E-learning	0	0%
3	Hybrid <ul style="list-style-type: none"> <li>Traditional classroom</li> <li>E-learning</li> </ul>		
4	Distance learning	0	0%

## 3. Contact Hours (based on the academic semester)

No	Activity	Contact Hours
1.	Lectures	45
2.	Laboratory/Studio	0
3.	Field	0
4.	Tutorial	0
5.	Others (specify)	0
Total		45

## B. Course Learning Outcomes (CLOs), Teaching Strategies and Assessment Methods

Code	Course Learning Outcomes	Code of CLOs aligned with the program	Teaching Strategies	Assessment Methods
1.0	<b>Knowledge and understanding</b>			
1.1	Recognize the role of financial Manager, Financial Markets and corporation, and the Percent of sales Method and Cash Method in forecasting the financial requirements of a firm	K1	Lectures Discussion	<b>-Direct Method</b> Midterm Exam Final Exam.  <b>-Indirect Method</b> Students Course Evaluation Survey (CES)
1.2	Describe determinants of Working capital, the management of cash, Marketable securities, Accounts Receivables,	K1	Lectures Discussion	<b>-Direct Method</b> Midterm Exam Final Exam Homework.



Code	Course Learning Outcomes	Code of CLOs aligned with the program	Teaching Strategies	Assessment Methods
	and Inventories of a firm			<b>Indirect Method</b>  Students Course Evaluation Survey (CES)
<b>2.0</b>	<b>Skills</b>			
2.1	Analyze the forecasting financial requirements of a firm	<b>S2</b>	Lectures, Discussion,	<b>Direct Method:-</b>  Final Exam Quiz Mid-Term  <b>-Indirect Method</b>  Students Course Evaluation Survey (CES)
2.2	Apply the concepts of Working capital, cash and Marketable securities, Accounts receivables, and inventories of a firm	<b>S3</b>	Lectures Case Study	<b>Direct Method:-</b>  Midterm Exam Final Exam Homework  <b>-Indirect Method</b>  Students Course Evaluation Survey (CES)
2.3	Solve problems relating to a firm's leasing, intermediate-term financing, and net working capital requirements.	<b>S5</b>	Lectures, Discussion,	<b>Direct Method:-</b> Midterm Exam Quiz 2  <b>-Indirect Method</b>  Students Course Evaluation Survey (CES)
<b>3</b>	<b>Values, autonomy, and responsibility</b>			
3.1	Review various topics about the financial decisions of a firm	<b>V1</b>	Discussions  Classwork	<b>Direct Method:-</b>  Midterm Exam Quiz 2





Code	Course Learning Outcomes	Code of CLOs aligned with the program	Teaching Strategies	Assessment Methods
				-Indirect Method Students Course Evaluation Survey (CES)

### C. Course Content

No	List of Topics	Contact Hours
1.1	Chapter 1. Introduction to financial decisions	3
2.2	Chapter 2. Short-term financial planning	6
3	Chapter 3. Working Capital Management	6
4	Chapter 4. The Management of Cash and Marketable Securities	7
5	Chapter 5. The Management of Accounts Receivable and Inventories.	8
6	Chapter 6. Lease and Intermediate-Term Financing	7
7	Chapter 7. Managing Net Working Capital for Multinational National Companies	8
Total		45

### D. Students Assessment Activities

No	Assessment Activities *	Assessment timing (in week no)	Percentage of Total Assessment Score
1.	Homework, Discussion	1-7&10-14 week	5%
2.	(Quiz 1)	7 <sup>th</sup> week	5%
3.	Midterm Exam	8 <sup>th</sup> week	30%
4.	(Quiz 2)	14 <sup>th</sup> week	5%
5	Final Exam	16 <sup>th</sup> week	50%
6	Classwork	1-7&10-14 week	5%



\*Assessment Activities (i.e., Written test, oral test, oral presentation, group project, essay, etc.).

## E. Learning Resources and Facilities

### 1. References and Learning Resources

Essential References	<p>Brealey, R. A., Myers, S. C., &amp; Marcus, A. J. (2023). <i>Fundamentals of corporate finance</i>. McGraw-Hill.</p> <p><b>Fundamentals of Corporate Finance</b>, by Ross, Westerfield, and Jordan, McGraw Hill, 12<sup>th</sup> edition, 2019</p> <p><b>Fundamentals of finance</b>, by Koewn, Martin and Petty, Pearson, 9<sup>th</sup> edition, 2017</p> <p><b>Contemporary corporate finance</b>, By McGuigan J.R, Moyer W.J and Kretlow R.C, 12th edition, Cengage learning, 2012</p> <p><b>International Corporate Finance</b>, by Bekaert and Hodrick 2<sup>nd</sup> edition, Pearson, 2012</p>
Supportive References	<p>Financial reports of listed companies</p> <p>National and international electronic newspapers specialized in business and finance.</p>
Electronic Materials	<p>Newsletters of SAMA and Tadawul</p> <p>Journal of corporate finance, Elsevier publisher, ISSN 0929-1199</p> <p>Financial times, newspaper</p>
Other Learning Materials	<p>thomsonreuters.com</p> <p><a href="http://www.nyse.com">www.nyse.com</a></p> <p><a href="http://www.nasdaq.com">www.nasdaq.com</a></p>

### 2. Required Facilities and equipment

Items	Resources
<p><b>facilities</b></p> <p>(Classrooms, laboratories, exhibition rooms, simulation rooms, etc.)</p>	Classrooms are available
<p><b>Technology equipment</b></p> <p>(projector, smart board, software)</p>	<p>Smart Board</p> <p>Wi-Fi /Internet</p>

Items	Resources
<b>Other equipment</b> (depending on the nature of the specialty)	None

## F. Assessment of Course Quality

Assessment Areas/Issues	Assessor	Assessment Methods
Effectiveness of teaching	Students	Indirect
Effectiveness of Students' assessment	Chairman and program coordinator and Dean	direct
Quality of learning resources	Teaching Staff and students	Indirect
The extent to which CLOs have been achieved	Teaching Staff and Auditors	direct
Other		

**Assessors** (Students, Faculty, Program Leaders, Peer Reviewers, Others (specify))

**Assessment Methods** (Direct, Indirect)

## G. Specification Approval

<b>COUNCIL /COMMITTEE</b>	Department Council
<b>REFERENCE NO.</b>	No.4 /1441-1442
<b>DATE</b>	5-10-2023